



Oil & Colour Chemists' Association

Founded 1918; incorporating the Paint and Varnish Society 1924

Secretary

Cape Section

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Association incorporated under Section 21; Reg No 97 22581/08

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Minutes of the 44th Annual General Meeting OCCA Cape Section

held at Mowbray Golf Club on 13 June 2018 at 19h00.

1. Opening and welcome by the Chairman

The Chairman welcomed OCCA members, partners and guests to the 44th AGM of OCCA Cape Section and thanked them very much for their attendance.

2. Apologies

Apologies were received as follows:

Lisa Jackson
Barry O Sullivan
Natalie Barret
Richard Gamble
Robyn Lawrence
Graham Duk
Alison Vlok
Dave Tullis
Joachim Schone

3. Notice of the AGM, having been given was taken as read

4. Minutes of the 43rd AGM held on 17/04/2018

Read and accepted.

Proposed: Andre du Plessis

Seconded: Len Diedericks

5. Chairman's Report: Verna Oliphant

Good- evening OCCA Members and Guests

Welcome to the 44th AGM of OCCA Cape Section. We thank you for your ongoing support of our endeavours as an industry association.

In particular, I would like to thank my current committee made up of Anitha Sookdeo, Bernhard Lembeck, Gary Marrison, Jenny Jay and Natalie Boshoff. It's a really small committee with people pulling more than their weight. The committee is in full time, demanding employ. Despite this, events and meetings are pulled off simply because each person is doing more than what their portfolios have tasked them to do.

Although we have exerted great effort to grow or, at the very least, keep our numbers steady, we have been impacted upon by businesses reducing size or other cost-cutting measures to increase shareholder value and in so doing, either retrenching staff or reducing the number of employees for whom they will pay membership fees. I am very pleased to say that despite the tightening trend, we have attracted some new members who have helped to stem this tide of reducing numbers. I am happy to see that our "open-house" system of getting the industry at large to attend our meetings has reaped fruit where some "drop-ins" / invited guests who have attended the technical sessions have seen the benefits and converted to paid up memberships to show their support. We will continue wooing existing "concert-goers" to convert to full memberships. We have seen a pleasing trend over the last two/ three years in the increase of manufacturers who now attend our sessions. The smaller manufacturers are increasingly seeing the benefit of being part of an industry association.

We managed to have meetings in June, August, October, November last year and March this year, with the March one being a Masterclass in Paint Application Problem solving. In November Wacker Chemie introduced us to binders for high heat resistant coatings - very pertinent in line with the new building requirements asking for coatings which improve resident safety at times of fires. We had a small OCCA Centenary celebration in October where our long-serving members, Don Smith, Len Diedericks and Rod Turnbull in particular, shared their experiences and insights into the start of OCCA Cape, its relevance, its growth, industry up and downs, etc. The talk on cyber security for Business by Cyber Logic's Johann Combrinck was both an eye-opener in terms of being made aware of potential security and business reputation risks as well as pointing the way to where to go for help should a security breach cripple one's business. Byk's presentation on rheology additives in June 2018 was very instructive for many manufacturers.

The number of international speakers travelling has dropped quite significantly. This has impacted strongly on our ability to host more regular meetings. It may soon be necessary to look in-house at our own members, to get them to share their expertise with the broader industry. We have certainly seen that trend with the Corrosion Institute's meetings over the past two years. Although the threat of competitors stealing one's intellectual asset can be of concern, this can be addressed by offering a broad - based presentation. Please think about it.

The past two or three years have seen a fractious relationship between OCCA SA and its UK mother body. A large part of the dissonance was driven by antagonistic personal interaction/lack of communication, both within OCCA UK, internally and between SA and the UK, as well as being driven by very real monetary concerns. These disruptions can either lead to a step-change or a complete turnaround in the organisation's modus operandi or existence. With all disruption comes positive impact. As a South African association we had to ask our members whether or not they wished to remain part of OCCA UK and if so, on what terms. Had they not agreed, this would then lead to step 2: a complete breakaway.

I am pleased to announce that OCCA UK has agreed to imposing a fixed license fee on OCCA SA. "As a licensee, SA would become responsible for its own administration and maintenance of its own data base. Professional members would retain their professional status." As a license holder, OCCA SA will no longer have a place on the OCCA UK Board.

Thank you all so much for attending this meeting and enjoy the remainder of it. I now hand over to Bernhard Lembeck for the financial report

6. Financial Report

BL presented the Financials for OCCA Cape Section for the year ending December 2018. He advised that on the Income Statement, some of the AGM expenses are reported as Committee Meeting expenses. Hence the figures show Committee Meeting expenses went up and AGM expenses went down, compared to the previous year.

Current account balance:	R27 602
Money Market account:	R950 315
Interest income is	R5-7kpm (7-7.5% interest)
Petty cash:	R300

Outstanding membership fees currently stand at R8100, but most of these are old unpaid memberships that are not likely to be collected and should be written off. The Accountants and Treasurer will be writing off R11250 in uncollected membership fees from 2015 to date. The meeting agreed that this should be done all in one go.

Proposed :Gary Marrison

Seconded : Jenny Jay

Free students: Since we do still have one or two registered students such as Desmond Meyer, they will remain free as per our previous decision regarding students.

One member asked why there was a big drop in assets from 2017 to 2018. The reason for this was that Cape Section had funds for the Division in its account in 2017 from the CFA payment, which was later transferred to the Division's account.

Diederik Viljoen suggested we should investigate ABSA's "Depositor Plus" account which is currently paying higher interest. BL will look into it.

The 2018 financial records were accepted as a true reflection of the financial state of OCCA Cape Section

Proposer: Jenny Jay

Secunder: Martin Gisi

7. Election Of Office Bearers

The meeting unanimously elected the following as the new Cape Committee for 2019/20:

Verna Oliphant

Jenny Jay

Bernhard Lembeck

Gary Marrison
Natalie Boschoff
Graham Duk

Len Diedericks expressed his thanks to the outgoing Committee for their hard work last year.

8. General

Gary Marrison made some introductory remarks to open a general discussion regarding the future and relevancy of OCCA. Due to many changes to the industry, we need to get smarter about what we do. OCCA started as a collaboration of chemists getting together to solve a problem (when linseed oil was no longer available due to the War). In recent years OCCA has struggled with the perception of being just an "Old Boys Club" and also with some overly commercial presentations.

The rate of dissemination of information is so fast these days and young people turn to Google rather than OCCA for information. Technology is moving extremely fast.

Some basic questions we need to address:

1. Who is our target market and what is their age group
2. What is OCCA's relevance to them, and what exactly do they want from OCCA?
3. All paint companies have technicians. What must we do to attract them to our association?
4. Does our membership database reflect the broader national demographics? Is it necessary to reflect those demographics, a.k.a technicians? Is there a stumbling block to potential new and younger members who may see OCCA as Elitist, or White or "Colonial"?
5. Do we actively seek to engage sister associations in the broader manufacturing sector such as the printing, adhesive, paint applicator, corrosion and construction industries, for example?

TARGET MARKETS and what they want from OCCA

Students: want education, workshops, master classes, to meet other students and people of similar age, a vibrant organisation with lots of members, new ideas and to learn from others

Suppliers: want networking, to socialise with customers, help with marketing and some education too

Technical Managers/chemists: want networking, help with problem-solving, knowing who to ask for what, education of technical and lab staff, to belong to a professional body, seminars and technical symposia for new ideas and networking, and to interact with suppliers.

Retired members: want networking, opportunities to reminisce, opportunities to share knowledge and experience, a feeling of belonging and a sense of "family"

Business owners: want networking, help with common challenges like waste water treatment, new business ideas, cost-saving ideas, application ideas and industry news.

Even the large companies now have little or no R&D staff (only lab staff and QC Managers) and tend to rely heavily on international suppliers for technical knowledge. "Chemists" are a dying breed, it seems. So OCCA needs to broaden its horizons to encompass more than just chemists. We need to include technicians, applicators and other related industries and forge links with other organisations like the Corrosion Institute. For OCCA's future survival, it is vitally important to concentrate on young people, especially technicians.

One thing we could do to assist our members as well as help suppliers market themselves, is to put a

Supplier database on the OCCA the website. It would also be useful to list who the local agents are for various principals, e.g. DOW, BASF, CRYSTAL, etc.

Ideas from the NZ/Aus associations: due to long distances, they hold interactive webinars via Skype. We could collaborate with them to make ourselves and our website more relevant.

Suggestions for speakers and meetings this year

International speakers are not travelling as much due to budget constrains. We therefore we need to look at local people to give seminars, and these were some suggestions:

- Spraying of beer cans – Rod Turnbull
- Spray application challenges – Martin Gisi
- Makeeans introduction – Andrew du Plessis
- Unit standards – Gary Marrison

9. SAPITI news

Gary Marrison reported that SAPITI is still very much alive. It was a struggle to get govt support for the SAPMA courses. They can now be done remotely (through distance learning), with a Mentor.

SAPITI has now been set up to provide “Unit standards” courses/learnerships (one afternoon), and companies can claim the cost back from their Seta. SAPITI is an accredited supplier and also provides a Faciliator, Modertor and an Assessor. This new system has already taken off in Gauteng and will be rolled out countrywide.

8. Vote Of Thanks

Verna Oliphant proposed a Vote of Thanks to the outgoing committee and welcomed the new Committee.

12. Date of next AGM

Proposed date: 23 April 2020 at 18h30

Distribution List

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| <i>J. Singh</i> | <i>G. Marrison</i> | <i>V. Oliphant</i> |
| <i>D. Grady</i> | <i>L. Diedericks</i> | <i>N. Boshoff</i> |
| <i>J. Jay</i> | <i>M. Soobramoney</i> | <i>B. Lembeck</i> |
| <i>A. Sookdeo</i> | <i>F. Cullen</i> | <i>Brad & Sharon (Two Degrees)</i> |
| <i>G. Duk</i> | <i>G. Armstrong</i> | |

Chairperson Date

Proposed by Seconded by